# THE XACTLY PLATFORM

A massive amount of data growing at exponential rates has left information and technology companies in an era of vulnerability. As a technology leader you face many challenges in protecting and expanding your company. This objective becomes even more difficult when you entrust your data across different business applications. You want to be sure your vendors are adopting the best practices to guarantee the protection of your data while also providing a platform that allows for development.

At Xactly, we built our incentive compensation solutions in the cloud from the ground up with these concerns in mind. Xactly's platform is secure and scalable to handle and protect the growing data accumulated by our customers today. With a cloud computing solution, we recognize your concerns of losing control of your data once in the cloud. That is why our Information Security strategy is constantly evolving to address the industry best practices, regulatory compliance requirements, and guidance used to direct the security programs of our clients.

Our product has gained the trust of over 700 customers and processes over 1.5 billion calculation results monthly, collecting 9 years worth of empirical incentive compensation data. We are the incentive compensation leader developing these benchmarking capabilities. We are able to do this because security and scalability have been at the heart of everything we do from the beginning. We address all your platform concerns so you can focus on building an incentive compensation process that inspires better performance securely and reliably.
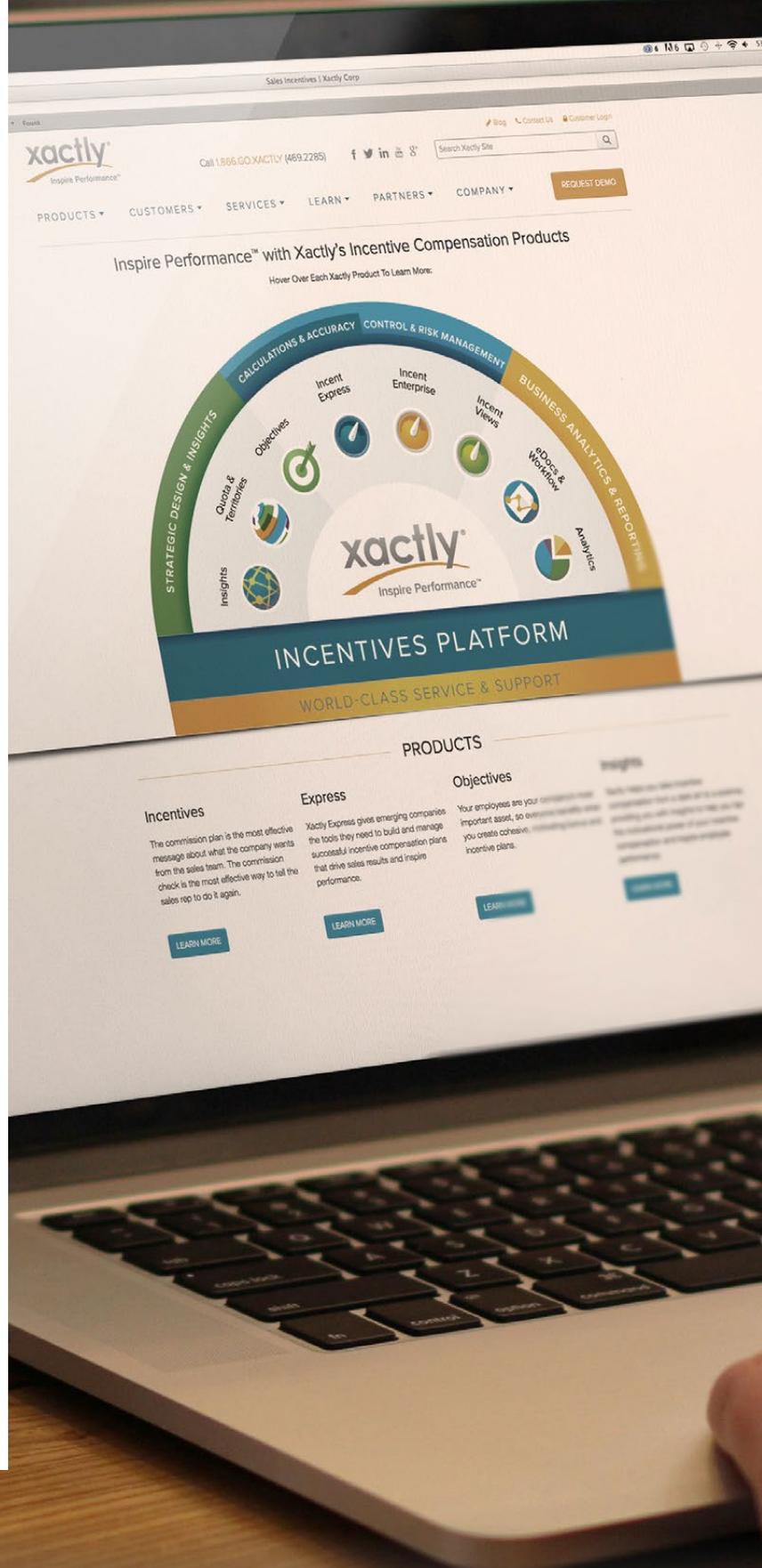
SECURE

To earn your trust and ensure the security of your data we invest heavily in the highest level of security measures. Xactly maintains strict controls on security and operational processes, which are audited and attested to annually by independent auditors SSAE 16 SOC1 Type II attestation. In addition, we implement the following security protocols, partnerships, and accreditations:

SAFE HARBOR

Xactly participates in both the US-EU and US-Swiss Safe Harbor frameworks. Our certification is verified and available from TRUSTe. http://www.export/gov/safeharbor/

VULNERABILITY AND PENETRATION TESTING

Xactly utilizes industry-leading vulnerability testing solutions throughout the development process as well as in the production data center environment. In the production data center we perform regular penetration testing in addition to vulnerability testing. We employ solutions from leading vendors in the industry including, WhiteHat Security, Coverity, Burp, and Qualys

DATA CENTER SECURITY

Our data centers are Tier IV secure facilities which host state of the art networking services that safely secures your data and access.

SCALABLE

As your company grows, you want to feel comfortable that the vendors you use wont hinder your growth. At Xactly Corporation, we have built a scalable multi-tenant architecture to ensure we can handle the capacity of your growing business.

OPERATION CAPACITY

We operate our transactional systems at an average of 30% of peak, with no single customer representing more than a small fraction of total monthly load.

GLOBAL APPLICATION PERFORMANCE

We maintain consistent global application user–interface performance through the use of edge cached CDN and Web Acceleration.

RELIABLE

Calculating commissions requires timeliness and guarantee of a fully operational system at all times. Our solutions allow you to process your commissions without any delays or interruptions.

REDUNDANT ARCHITECTURE

Our architecture was developed so that all the critical components of the system are redundant in order to increase reliability of the platform.

BUSINESS CONTINUITY PLAN

We have a strategic plan designed to protect your ability to process in the event of a catastrophic event. The plan summarizes our methods for maintaining business operations in the unlikely situation of needing to execute the continuity plan.

DISASTER RECOVERY

Xactly has data centers in geographically disparate locations. The data centers are hosted by Equinix and are both SSAE 16 SOC 1 Type II compliant. They are equipped with fully redundant power with generator backup, fully redundant HVAC systems and have world-class physical security.

TRUST SITE

Xactly Corporation is the only company in the Incentive Compensation industry that provides a Trust Site for transparency of our uptime and performance. You are able to see all our historic numbers via https://www.xactlycorp.com/company/xactly-trust/
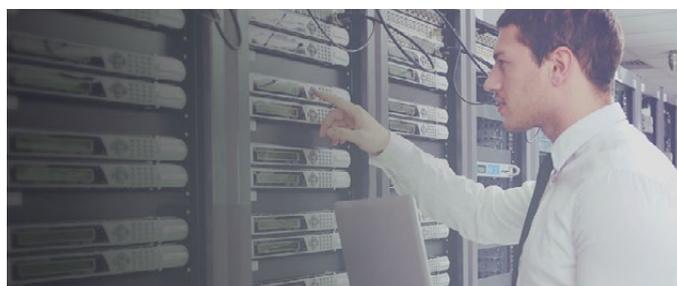
Xactly Corporation has taken all the necessary steps to eliminate any uncertainty of you entrusting your data with us. We want your focus to be on handling your incentive compensation and we will ensure our platform promotes growth and security for your company.